



National Maize Corporation (Pty) Ltd

NMC COMPANY PROFILE





ABOUT US

The National Maize Corporation (NMC) is a fully state owned enterprise that has an annual turnover of approximately Two hundred and forty million Emalangeni (E240M). The corporation was established in 1985 in accordance with the Companies Act of 1912 and the Corporation is currently involved in the commodity trading of white maize, premium rice and, sugar beans. The control of the corporation is vested in a Board of Directors appointed and removed by the Minister for Agriculture upon serving terms of three (3) years at the helm of the corporation.



VISION

The farmer's choice with the most competitive and sustainable market for maize, other grains and cereals in the SADC region".



MISSION

Enhancing increased production and national food security through improved stakeholder relationships, creating strategic partnerships, farmer support, vigorous marketing and supply of high quality maize, cereals and other grains.



NMC also prides herself in values which are as follows:

- Team work
- Social Responsibility
- People
- Honesty and Integrity
- Transparency

OBJECTIVES

NMC was established in 1985 with the objectives of guaranteeing a market to local maize farmers at competitive prices and providing good quality maize meal at reasonable prices to the Swazi people. These objectives have now changed. NMC is no longer involved in maize milling, but only in its purchase, storage and marketing.

The Corporation has been entrusted with the following key responsibilities, inter alia:

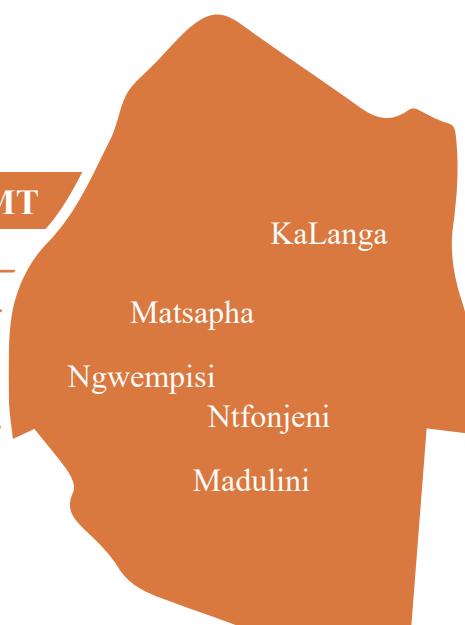
1. To guarantee an all year round competitive market for Swazi maize farmers.
2. To reduce marketing barriers and costs to Swazi farmers by improving maize marketing and logistics services (through running silos efficiently, registration of producers, provision of drying services and price information.
3. To guarantee all year round supplies of maize at reasonable cost to the nation.

To increase the efficiency of the maize market in Swaziland by promoting the availability of white maize to consumers at reasonable cost in all regions of the country.

STRATEGIC GRAIN RESERVES

NMC operates in five regional depots with a total capacity of 23000mt. But only Matsapha and Madulini are functional all year round, the rest only operates from July to September during maize receiving period.

REGION	DEPOT	CAPACITY (MT)
Manzini	Matsapha	20 000
Hhohho	Ntfonjeni	1 400
Manzini	Ngwempisi	700
Shiselweni	Madulini	700
Lubombo	KaLanga	700
	TOTAL	23 500



OUR SERVICES

National Maize Corporation trades in white maize, red speckled beans (Umndeni beans) and in long grain, parboiled rice (Sihlobo rice).

The Rice and Red Speckled beans are fast claiming their spot in the market, and they continue to hold promise of better returns.

NMC, guided by her mandate, is also exploring the different possibilities that lie in trading in other grains and product diversification within the current grains that the organisation trades in.

In terms of the maize, NMC has invested largely towards innovative initiatives aimed at beefing up the company with a view to contribute towards Swaziland's fight for food security. Departments like the Farmer Development Unit within the NMC, under the Operations Department has been developed and the main aim behind this is to drastically increase maize yields per unit area, because we cannot achieve food security if even the staple food of the country is not readily available.

Other divisions include the SHERQ Division, Marketing and Communications, Procurement Division as well as the beefing up of already existing departments and divisions like the sales division and account division.

Since July 2018, NMC has been administering the Input Subsidy Program and the Tractor Hire Service on behalf of government. These programs were handed over to NMC to ensure improved efficiency in service delivery and consequently, improved food security.



CORPORATE SOCIAL RESPONSIBILITY

The Corporation continually engages in a number of social responsibility initiatives mostly aimed at encouraging increased maize and sugar beans production in order to ensure food security in the country. These are done within the confines of the Corporations Social Responsibility Policy. This also serves to create employment opportunities within the agriculture sector.

OUR EXPERTISE

Combined, NMC's management team boasts well over 50 years experience in administration, marketing and communications, procurement, agri-business and sales as well as product development.

Our experience in the industry gives NMC an edge and a competitive advantage over other possible alternatives.

Our customer service policy also ensures that our clients are given the best possible, customised service. Therefore, NMC makes a point of ensuring that the organisation is aware of the environment in which her clients operate and can therefore customise services to suit the needs of the client. At NMC, the customer is king. In the past we have done business with the likes of NDMA (for relief), NERCHA (School feeding), World Vision (relief), HMCS and Millers. We also push our products through the local supermarkets and catering companies. We supply all the millers in the country with white maize.

THANK YOU!

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